### FRANKLIN REGIONAL TRANSIT AUTHORITY

# (A Component Unit of the Massachusetts Department of Transportation)

# Financial Statements and Supplementary Information

### June 30, 2021 and 2020

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#### INDEPENDENT AUDITORS' REPORT

To the Advisory Board of the **FRANKLIN REGIONAL TRANSIT AUTHORITY** 12 Olive Street, Suite 1 Greenfield. MA 01301

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the business-type activities of Franklin Regional Transit Authority, a component unit of the Massachusetts Department of Transportation, as of and for the years ended June 30, 2021 and 2020, and the related notes to the financial statements, which collectively comprise Franklin Regional Transit Authority's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of Franklin Regional Transit Authority as of June 30, 2021 and 2020, and the respective changes in financial position, cash flows thereof, and the respective budgetary comparison information for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on page 4, and the Schedules of the Authority's Proportionate Share of Net Pension Liability and Pension Contributions on page 21, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise Franklin Regional Transit Authority's basic financial statements. The supplementary information on pages 22 and 23 is presented for purposes of additional analysis and is not a required part of the basic financial statements.

The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the basic financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 1, 2021, on our consideration of Franklin Regional Transit Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Franklin Regional Transit Authority's internal control over financial reporting and compliance.

ADELSON & COMPANY PC

Adelson + Company PC

September 1, 2021

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### For the Year Ended June 30, 2021

The Franklin Regional Transit Authority's (the Authority) discussion and analysis is designed to assist the reader in focusing on significant financial issues, provide an overview of the Authority's financial activity, identify changes in the Authority's financial position (its ability to address the next and subsequent year challenges) and identify any material deviations from the financial plan (the approved budget).

Management's Discussion and Analysis of the Authority's financial performance provides an overview of the financial activities for the fiscal year ended June 30, 2021. Management's Discussion and Analysis should be read in conjunction with the financial statements.

#### **Financial Highlights**

- The Authority's net position increased \$2,640,455 from fiscal year 2020 primarily due to a net increase in investment in capital assets of \$2,644,232 (additions of new assets of \$3,561,377 less depreciation of \$917,145). The additions were funded with federal and state capital grants.
- Operating revenues decreased \$(900,199) or 20.5% from fiscal year 2020. The net decrease is attributable to a decrease in fixed route fare income of \$(90,983), a decrease in demand response income of \$(8,162), and a decrease in fully funded (Medicaid Brokerage) services of \$(801,054).
- Operating expenses decreased \$(921,714) or 12.6% from fiscal year 2020. This was primarily due to a decrease in Medicaid Brokerage expenses of \$(827,514), a decrease in fixed route expenses of \$(239,405), an increase in Demand Response service of \$227,261, and a decrease in salaries and administrative expenses of \$(82,056).
- The Authority's operations are funded annually through a required computation of the net cost of service. Except for the establishment of a restricted reserve, the Authority's funding cannot exceed its net cost of service. However, a deficit can result if funding is not sufficient to cover expenses.

#### **Overview of the Financial Statements**

The Authority is a component unit of Massachusetts Department of Transportation formed for the purpose of carrying out business-type activities in western Massachusetts communities. The Authority's financial statements consist of three main statements: a Statement of Net Position, a Statement of Revenues, Expenses and Changes in Fund Net Position, and a Statement of Cash Flows. Notes and supplementary information that disclose information about the nature of the Authority's business, accounting policies and additional information about specific statement amounts follow these statements.

The Authority's net position consists almost exclusively of its net investment in capital assets (e.g. land, intermodal transit center, revenue vehicles and equipment); less any related debt used to acquire those assets that are still outstanding. The Authority uses these capital assets to provide fixed route and demand response services to individuals within its service area; consequently, these assets are not available for future spending.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### For the Year Ended June 30, 2021

Although the Authority's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt, if any, must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities. The Authority currently has no capital lease obligations or capital debt. Net position also consists of a reserve for extraordinary expenses as allowed by Massachusetts General Laws Chapter 161B Section 6(q). Unfunded deficits, if any, are reported as unrestricted net position.

The Statement of Revenues, Expenses, and Changes in Fund Net Position report the results of both operating and non-operating activities. The Statement of Cash Flows, which is presented using the direct method, accounts for the change in the cash and equivalents balance between July 1 and June 30. The cash flows statement provides the detail on the cash the Authority received from and paid for operating and non-operating activities, investing, and financing activities.

#### **Summary of Net Position**

	6/30/2021	6/30/2020	Change
Total current assets	\$ 6,469,660	\$ 3,190,234	\$ 3,279,426
Property and equipment, net	17,584,112	14,939,880	2,644,232
Deferred outflows of resources related to pensions	172,352	257,457	(85,105)
Total assets and deferred outflows of resources	24,226,124	18,387,571	5,838,553
Accounts payable and accrued expenses	3,369,106	200,388	3,168,718
Note payable	1,100,000	1,100,000	-
Unearned revenue	114,878	-	114,878
Net pension liability	487,104	588,281	(101,177)
Deferred inflows of resources related to pensions	196,802	181,123	15,679
Total liabilities and deferred inflows of resources	5,267,890	2,069,792	3,198,098
Investment in capital assets, net of related debt	17,584,112	14,939,880	2,644,232
Invested in capital funded inventory	46,797	52,692	(5,895)
Restricted reserve	89,040	89,040	-
Unrestricted	1,238,285	1,236,167	2,118
Total net position	\$ 18,958,234	\$ 16,317,779	\$ 2,640,455

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### For the Year Ended June 30, 2021

# **Summary of Statement of Revenues, Expenses, and Changes in Fund Net Position**

	6/30/2021		 6/30/2020	Change		
Total operating revenues	\$	3,487,668	\$ 4,387,867	\$	(900,199)	
Total operating expenses		6,370,398	 7,292,112		(921,714)	
Operating income (loss)		(2,882,730)	(2,904,245)		21,515	
Total non-operating revenues (expenses)	_	2,883,123	 2,849,048		34,075	
Income (loss) before capital contributions and other items		393	(55,197)		55,590	
Capital contributions		3,570,572	229,971		3,340,601	
Nonreimbursable depreciation		(915,420)	(974,338)		58,918	
Other nonreimbursable expenses		(15,090)	 (10,183)		(4,907)	
Change in net position		2,640,455	(809,747)		3,450,202	
Net position, beginning		16,317,779	 17,127,526		(809,747)	
Net position, ending	\$	18,958,234	\$ 16,317,779	\$	2,640,455	

Operating revenues decreased \$(900,199) or 20.5% from fiscal year 2020. The details are as follows:

- <u>Fixed route income</u> decreased by \$(90,983) or 92.3% from fiscal year 2020 due to the suspended enforcement of fare collections as passengers boarded through the rear side door with reduced services brought about by the corona virus pandemic.
- <u>Demand response income</u> decreased by \$(8,162) or 7.3% from fiscal year 2020 with low fare collections (pandemic related) along with a change in the LifePath contract (which eliminated a minimum annual billing total).
- <u>Brokerage service income</u> decreased by \$(801,054) or 19.2% from fiscal year 2020. Human Services Transportation administration remained cautious as to restarting programs in response to the virus. Increases in services were observed late in the year.

Operating expenses decreased \$(921,714) or 12.6% from fiscal year 2020. The details are as follows:

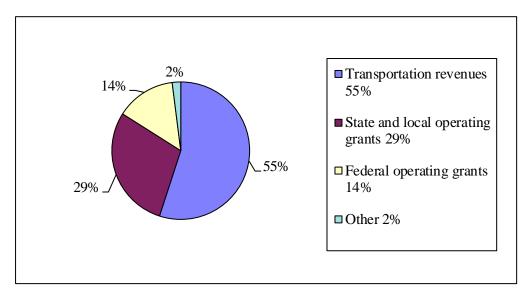
- <u>Fixed Route service expense</u> decreased by \$(239,405) or 15.7% from fiscal year 2020 due to the reduction of services (COVID-19) as noted above under operating revenues.
- <u>Demand response service expense</u> increased by \$227,261 or 23.5% from fiscal year 2020 driven by new services being provided under a discretionary funds grant as part of the Authority's State Contract Assistance. Other demand response categories showed decreases (see income above).

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### For the Year Ended June 30, 2021

- <u>Brokerage service expense</u> decreased by \$(827,514) or 21.4% from fiscal year 2020 due to the curtailment of Human Service Transportation services deemed prudent given the contagion of the corona virus.
- <u>Administrative salaries</u>, taxes and fringe benefits expense decreased by \$(92,981) or 14.1% from fiscal year 2020 due to unfilled staffing positions, a situation that will be addressed in the coming year.
- Other administrative expenses increased by \$10,925 or 3.9% from fiscal year 2020 due to an increase in equipment expenses total which included non-depreciable purchases paid for by RTA Capital.

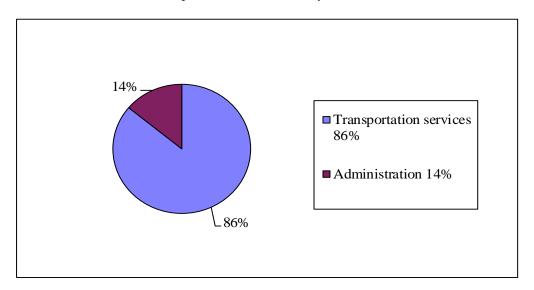
Total Operating and Non-operating Revenues of \$6,380,553 by Source



#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### For the Year Ended June 30, 2021

Total Operating and Non-operating Expenses of \$6,380,160 by Source



**Budget vs. Actual** – an analysis of significant 2021 budget variances, including reasons for the variances is as follows:

- Fixed route income was \$(81,303) less than budget due to the suspended enforcement of fare collections and reduced services caused by corona virus concerns.
- Brokerage service income was \$(1,900,424) less than budget due to programs being greatly reduced because of the health risks associated with COVID-19.
- Fixed route expenses were \$542,124 less than budget due to reduced services in response to the pandemic and the effect that it had on ridership.
- Demand response expenses were \$(97,479) more than budget due to additional services being provided under a Discretionary Funds grant (State Contract Assistance). Other than this, demand response expenses were considerably under budget.
- Brokerage services expenses were \$1,932,577 less than budget due to service suspensions as referred to under income above.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### For the Year Ended June 30, 2021

#### **Capital Asset and Debt Administration**

#### Capital assets

The Authority's purchase of capital assets during the year ended June 30, 2021 was \$3,561,377. The Authority primarily acquires its capital assets under federal capital grants with state matching funds. The details on capital assets totaling \$17,584,112, net of accumulated depreciation, are disclosed in Note 5 of the financial statements. The purchase of capital assets includes:

	 Amount		
Revenue vehicles	\$ 276,384		
Equipment	204,511		
Land	125,000		
ITC Center improvements	16,894		
Construction of maintenance facility	 2,938,588		
Total	\$ 3,561,377		

#### Revenue Anticipation Notes

At the end of fiscal year 2021, the Authority had a revenue anticipation note payable of \$1,100,000. This note provides cash flow until federal, state and local appropriations are received.

Subsequent to fiscal year end June 30, 2021, the Authority issued a new \$1,100,000 revenue anticipation note on August 6, 2021 maturing on August 5, 2022 at a rate of 0.35%. The Authority repaid the \$1,100,000 note due August 6, 2021.

#### **Economic Factors and Next Year's Budget**

Funding for the Authority's net cost of service (non-capital expenses less all non-capital revenues except state contract assistance and member municipality assessments) is dependent primarily (up to 75%) on operating assistance from the Commonwealth of Massachusetts. The balance (at least 25% but no more than 50%) of the Authority's net cost of service is funded also in arrears (currently 2 years back) through assessments to member municipalities. These assessments may increase annually in the aggregate by no more than 2.5%, plus the members' share of any new services.

Local assessments continue to be funded in arrears (2 years behind). This contributes in large part to the Authority's borrowing needs.

#### Future service / funding needs

The Authority expects to receive adequate funding in fiscal year 2022 from State Contract Assistance and the Federal 5311 funds that are allocated among the rural RTAs by the Department of Transportation. The Authority will also continue to receive discretionary funding (via State Contract Assistance) in fiscal year 2022 which is supporting additional weekday and weekend services but may need additional funding for future years to maintain the current level of services if these discretionary funds are not continued. The Authority also has access to funds from the Federal Cares Act, under a contract with the Massachusetts Department of Transportation.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### For the Year Ended June 30, 2021

Since the onset of the COVID-19 pandemic in late winter 2020, the Authority has experienced a slow return in passenger traffic. Overall ridership was down 57.2% compared to fiscal year 2020 and 69.4% compared to fiscal year 2019. By the end of fiscal year 2021 the Authority saw Demand Response ridership return to pre-pandemic levels, partly due to the Access pilot project, the expansion of the Access project to include weekend service, and a new pilot project for employment transportation that kicked off in June. Unfortunately, fixed route transportation has been slower to recover due to several factors including remote work opportunities and remote schooling, both secondary and post-secondary, throughout all fiscal year 2021. The Authority remains hopeful that ridership will continue to increase throughout fiscal year 2022 and beyond as employees return to work and students return to school inperson. Staffing levels, both at the administrative level as well as with our demand response and fixed route contractors, remained below pre-pandemic levels as hiring has remained difficult throughout the pandemic. Throughout fiscal year 2021, the focus has remained on delivering essential trips (work, medical, pharmacy, and shopping) and at the same time, concentrating on safety through social distancing by strategically suspending routes, temporarily reducing vehicle capacity, allowing rear-door boarding/alighting, and not enforcing fare collections. Along with the resulting revenue losses, the Authority has continued to incur additional expenses in terms of providing this protection for both passengers and employees such as cleaning supplies, personal protective equipment, and shielding on buses and office areas.

Currently, the Authority is operating with two unfilled staff positions and will be assessing needs going forward. The Human Services Transportation contract with the Authority was not renewed as the State consolidated these services under management of only two transit authorities. The services the Authority had been providing are now overseen by Montachusett Area Regional Transit. Therefore, staffing will be contingent upon activities relating to demand response and fixed route activity.

This past year the Authority made some positive progress on the maintenance facility project after some setbacks from the previous two years. By the end of fiscal year 2021, the Authority was able to finalize the purchase and sale agreement with the Town of Montague to purchase the 5.05 acres required for our project. In addition, the Authority worked with MassDOT and its design team on a way to re-program and spend down unused state capital funds on securing pre-engineered building materials, fuel island equipment, and other tools and equipment for the new maintenance facility. These purchases greatly reduced the pressure on an already tight project budget. It is anticipated that bidding for construction will be released in the first quarter of fiscal year 2022 and substantial completion of the project is expected to be in the second quarter of fiscal year 2023.

#### **Requests for Information**

This financial report is designed to provide a general overview of the Authority's finances for all those with an interest in the Authority's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Franklin Regional Transit Authority, 12 Olive Street, Suite 1, Greenfield, MA 01301.

### STATEMENTS OF NET POSITION

### June 30,

	2021			2020
Assets and deferred outflows of resources				
Current assets	¢.	1 7 47 222	ф	1 252 106
Cash and equivalents Receivables	\$	1,747,332	\$	1,253,106
		4,469,099 142,964		1,701,300 137,419
Inventory Prepaid expenses		35,265		33,409
Working capital held by fixed route operator		75,000		65,000
Total current assets		6,469,660		3,190,234
Property and equipment, net		17,584,112		14,939,880
Total assets		24,053,772		18,130,114
Deferred outflows of resources				
Deferred outflows related to pensions		172,352		257,457
Total asses and deferred outflows of resources		24,226,124		18,387,571
Liabilities and deferred inflows of resources				
Accounts payable		3,345,058		168,212
Accrued vacation		11,224		12,176
Accrued interest		12,824		20,000
Unearned revenue		114,878		-
Note payable		1,100,000		1,100,000
Net pension liability		487,104		588,281
Total liabilities		5,071,088		1,888,669
Deferred inflows of resources				
Deferred inflows related to pensions		196,802		181,123
Total liabilities and deferred inflows of resources		5,267,890		2,069,792
Net position				
Invested in capital assets, net of related debt		17,584,112		14,939,880
Invested in capital funded inventory		46,797		52,692
Restricted		89,040		89,040
Unrestricted	-	1,238,285		1,236,167
Total net position	\$	18,958,234	\$	16,317,779

### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION

### For the Year Ended June 30, 2021

			Variance Favorable
	Budget	Actual	Infavorable)
Operating revenues			
Fixed route income	\$ 88,900	\$ 7,597	\$ (81,303)
Demand response income	103,705	103,183	(522)
Brokerage service income	 5,277,312	 3,376,888	(1,900,424)
Total operating revenues	 5,469,917	 3,487,668	 (1,982,249)
Operating expenses			
Fixed route service	1,825,221	1,283,097	542,124
Demand response service	1,097,800	1,195,279	(97,479)
Brokerage service	4,965,000	3,032,423	1,932,577
Salaries, taxes and fringe benefits	651,700	565,044	86,656
Other administrative expenses	 317,535	 294,555	 22,980
Total operating expenses	 8,857,256	 6,370,398	 2,486,858
Operating income (loss)	 (3,387,339)	(2,882,730)	504,609
Non-operating revenues (expenses)			
Government operating assistance			
Federal	1,258,705	631,109	(627,596)
Federal CARES Act	253,409	276,896	23,487
Massachusetts	1,228,760	1,300,235	71,475
Member communities	496,430	507,981	11,551
Other federal and state assistance	49,935	49,935	-
Interest income	4,700	1,780	(2,920)
Advertising income	10,000	16,073	6,073
Rental income	100,000	99,124	(876)
Other income	5,400	9,752	4,352
Interest expense	 (20,000)	 (9,762)	 10,238
Total non-operating revenues (expenses)	 3,387,339	 2,883,123	 (504,216)
Income (loss) before capital contributions			
and other items	\$ 	393	\$ 393
Capital contributions		3,570,572	
Nonreimbursable depreciation		(915,420)	
Other nonreimbursable expenses		(15,090)	
CHANGE IN NET POSITION		 2,640,455	
Net position, beginning		 16,317,779	
NET POSITION, ENDING		\$ 18,958,234	

### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION

### For the Year Ended June 30, 2020

				ariance avorable
	Budget	Actual		favorable)
Operating revenues	 	 		
Fixed route income	\$ 141,650	\$ 98,580	\$	(43,070)
Demand response income	114,180	111,345		(2,835)
Brokerage service income	 4,529,312	 4,177,942		(351,370)
Total operating revenues	 4,785,142	 4,387,867	-	(397,275)
Operating expenses				
Fixed route service	1,782,214	1,522,502		259,712
Demand response service	804,194	968,018		(163,824)
Brokerage service	4,220,000	3,859,937		360,063
Salaries, taxes and fringe benefits	636,087	658,025		(21,938)
Other administrative expenses	 274,950	283,630		(8,680)
Total operating expenses	 7,717,445	 7,292,112		425,333
Operating income (loss)	 (2,932,303)	(2,904,245)		28,058
Non-operating revenues (expenses)		 _		
Government operating assistance				
Federal	1,346,705	1,003,343		(343,362)
Federal CARES Act	-	93,052		93,052
Massachusetts	975,775	1,117,428		141,653
Member communities	484,323	495,591		11,268
Other federal and state assistance	193,568	193,568		-
Pass through grant	(162,268)	(162,268)		-
Interest income	5,500	5,132		(368)
Advertising income	7,500	13,190		5,690
Rental income	95,000	99,115		4,115
Other income	10,200	9,538		(662)
Interest expense	 (24,000)	 (18,641)		5,359
Total non-operating revenues (expenses)	 2,932,303	 2,849,048		(83,255)
Income (loss) before capital contributions				
and other items	\$ 	(55,197)	\$	(55,197)
Capital contributions		229,971		
Nonreimbursable depreciation		(974,338)		
Other nonreimbursable expenses		 (10,183)		
CHANGE IN NET POSITION		(809,747)		
Net position, beginning		 17,127,526		
NET POSITION, ENDING		\$ 16,317,779		

### STATEMENTS OF CASH FLOWS

### For the Years Ended June 30,

	 2021	 2020
Cash flows from operating activities:		
Receipts from customers	\$ 3,484,179	\$ 4,400,224
Payments for goods and services	(5,737,999)	(6,317,822)
Payments to employees	 (564,092)	 (662,450)
Net cash provided (used) by operating activities	 (2,817,912)	 (2,580,048)
Cash flows from noncapital financing activities:		
Receipts of operating grants	3,327,296	3,137,725
Proceeds from issuing revenue anticipation note	1,100,000	1,100,000
Repayment of revenue anticipation note	(1,100,000)	(1,100,000)
Interest paid	 (16,938)	(23,572)
Net cash provided (used) by noncapital financing activities	 3,310,358	 3,114,153
Cash flows from capital and related financing activities:		
Receipts of capital grants	374,289	229,971
Payments for capital acquisitions	 (374,289)	 (229,971)
Net cash provided (used) by capital and related financing activities	 <u>-</u>	 
Cash flows from investing activities:		
Interest income	 1,780	 5,132
Net cah provided (used) by investing activities	 1,780	 5,132
Net increase (decrease) in cash and equivalents	494,226	539,237
Cash and equivalents, beginning	 1,253,106	713,869
Cash and equivalents, ending	\$ 1,747,332	\$ 1,253,106
Reconciliation of operating loss to net cash used by operating activities:		
Operating loss	\$ (2,882,730)	\$ (2,904,245)
Adjustments to reconcile operating loss to net cash		
provided (used) by operating activities:  Reimbursable depreciation	1,725	1,725
Advertising income	16,073	13,190
Rental income	99,124	99,115
Other income	9,752	9,538
Other nonreimbursable expenses	(15,090)	(10,183)
Change in assets and liabilities:		
(Increase) decrease in receivables	(3,328,939)	546,855
(Increase) decrease in inventory (Increase) decrease in prepaids	3,650 (1,856)	10,371 (1,510)
(Increase) decrease in prepares (Increase) decrease in working capital held by fixed route operator	(1,000)	(1,510)
Increase (decrease) in accounts payable	3,176,846	(404,526)
Increase (decrease) in unearned revenue	114,878	-
Increase (decrease) in accrued vacation	(952)	4,425
Increase (decrease) in net pension liability	 (393)	 55,197
Net cash used by operating activities	\$ (2,817,912)	\$ (2,580,048)

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021 and 2020

#### NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Reporting Entity**

The Franklin Regional Transit Authority (the Authority) operates under Massachusetts General Laws (MGL) Chapter 161B as a body politic and a corporate and political subdivision of the Commonwealth of Massachusetts. The Authority is a component unit of the Massachusetts Department of Transportation. Massachusetts provides funding to the Authority. Its members consist of forty-one towns in Franklin, Hampshire, Hampden and Worcester counties. It has a general responsibility to develop, finance and contract for the operation of mass transportation facilities within its territory. It is authorized to improve, modify, or extend existing facilities and enter into agreements with other parties, including government agencies, municipalities, authorities, private transportation companies, railroads, corporations, and other concerns, providing for construction, operation and use by such other party of any mass transportation facility or equipment of the Authority.

The Authority's activities are managed by an administrator who is appointed by an Advisory Board which is made up of the chief elected officials or their appointees from the member communities. The Authority's operations are primarily funded through passenger fares, contractual reimbursements and operating subsidies from the federal and state government and member municipalities. In addition, the Authority receives capital grants from the federal and state government to finance acquisitions and improvements of facilities and equipment.

#### **Basis of Accounting**

An enterprise fund is used to account for the Authority, which is maintained on the accrual basis of accounting.

The Authority uses proprietary fund accounting which follows all Governmental Accounting Standards Board (GASB) pronouncements. Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing transit services to the general public. The principal operating revenues consist of passenger fares and contract reimbursements for demand response transit services provided to agencies of the Commonwealth of Massachusetts. Operating expenses include the cost of transit services provided by third party vendors, administrative expenses and depreciation of capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

#### **Fund Net Position**

Fund net positions are classified as follows in the Authority's financial statements:

*Invested in capital assets, net of related debt* 

The portion of net position represented by capital assets less accumulated depreciation, less outstanding debt incurred by the Authority to buy or construct them. The Authority uses these capital assets to provide transportation services; consequently, these assets are not available for future spending. Although the Authority's investment in its capital assets is reported net of related debt, the resources needed to repay this debt, if any, must be provided from other sources, since these capital assets themselves cannot be used to liquidate these liabilities.

#### **NOTE 1 - (Continued)**

#### Restricted

Amounts that can be spent only for specific purposes because of state laws, or externally imposed conditions by grantors or creditors. The Authority has a Restricted Reserve established for the purpose of meeting the cost of extraordinary expenses in accordance with Massachusetts General Laws, Chapter 161b, Section 6(q). At June 30, 2021 and 2020, the Authority's reserve balance was \$89,040.

#### Unrestricted

All amounts not included in other spendable classifications.

#### **Funding and Revenue Recognition**

The Authority realizes revenue from a variety of different sources including but not limited to local assessment revenue, federal and state operating and capital assistance, fare revenue, and non-fare revenue such as advertising and rental income. Revenue is recognized on the accrual basis of accounting.

Federal and state operating and capital assistance grants are recorded at the time eligible expenditures under the terms of the grants are incurred. Reimbursement under these grants is based on expenses incurred during the fiscal year and is subject to certain compliance regulations.

#### **Budgetary Basis of Accounting**

The Authority follows these procedures in establishing the budgetary data reflected in the financial statements:

- 1. The Administrator presents to the Advisory Board a proposed budget by May 1, each year, for the fiscal year commencing the following July. The budget includes proposed expenditures and the means of financing them.
- 2. By June 1, each year, the budget is legally enacted by a vote of the Advisory Board.

#### **Capital Grants**

The Authority's capital assets are generally acquired with federal, state and local capital grants. These assets are owned by the Authority and included in property and equipment. Proceeds received from dispositions of these assets must be either refunded to the grantor agency or used to acquire new capital items. Capital grant revenues are reflected in the Statement of Revenues, Expenses and Changes in Fund Net Position as capital contributions.

#### **Cash and Equivalents**

For purposes of the statements of cash flows, the Authority considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

#### **Accounts Receivable**

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. Changes in the valuation allowance have not been material to the financial statements.

#### **Inventory**

Inventory is stated at the lower of acquisition cost or net realizable value. Cost is determined by the first-in, first-out method.

#### **NOTE 1 - (Continued)**

#### **Property and Equipment**

Property and equipment are recorded at acquisition cost and depreciation is calculated using the straight-line method over three to forty year lives.

#### **Use of Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that effect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Subsequent Events**

Management has evaluated subsequent events through September 1, 2021, the date which the financial statements were available to be issued.

#### **Concentration of Source of Supply of Labor**

The Authority signed a contract effective July 1, 2018 for its fixed route and some of its paratransit and demand response transportation services with Franklin Transit Management, Inc. (FTM), a wholly-owned subsidiary of First Transit, Inc. The contract expires on June 30, 2028.

Approximately ninety percent (90%) of FTM's employees are members of the Local 274 United Electrical, Radio and Machine Workers of America Union. FTM's labor agreement with the Union is effective through March 31, 2024.

#### **Comparative Data**

Certain prior year amounts may have been reclassified to conform to the current year presentation.

#### **NOTE 2 - DEPOSITS AND INVESTMENTS**

State and local statutes place certain limitations on the nature of deposits and investments available to the Authority. Deposits, including demand deposits, money markets and certificates of deposit in any one financial institution, may not exceed certain levels unless collateralized by the financial institution involved. Investments may be made in unconditionally guaranteed U.S. Government obligations having maturities of a year or less from the date of purchase, or through repurchase agreements with maturities of no greater than 90 days in which the underlying securities consist of such obligations. Other allowable investments include authorized bonds of all states, banker's acceptances, commercial paper rated within the three highest classifications established by rating agencies, and units in the Massachusetts Municipal Depository Trust.

#### **Custodial Credit Risk Related To Deposits**

Custodial credit risk is the risk that in the event of bank failure, the Authority's deposits may not be returned. The Authority carries deposits that are insured by FDIC or State depository insurance or collateralized. Bank deposits as of June 30, 2021 were \$1,930,822, all of which was insured.

NOTE 3 - RECEIVABLES CONSISTED OF THE FOLLOWING AT JUNE 30:

	2021			2020
Federal				
Operating assistance	\$	105,344	\$	745,109
Operating assistance - Federal CARES Act		100,000		93,052
Total Federal		205,344		838,161
Massachusetts				
Operating assistance		46,480		10,422
Capital assistance		3,204,635		8,352
Brokerage services		286,989		157,822
Total Massachusetts		3,538,104		176,596
Member communities				
Operating assistance for current year expenditures		507,981		495,591
Operating assistance for prior year expenditures		200,045		176,816
Total member communities		708,026		672,407
Other receivables		17,625		14,136
Total receivables	\$	4,469,099	\$	1,701,300

The federal government under 49 USC Section 5311, provides for assistance of up to 50% of the Authority's operating deficit. In addition, under 49 USC Sections 5309, 5310 and 5311, the federal government may provide 80% to 100% of the cost of capital equipment.

During fiscal year 2020, the Authority received Federal CARES Act funding under Section 5311 to cover eligible operating expenses incurred beginning January 20, 2020. The funding covers 100% of eligible expenses.

Massachusetts general laws require the operating assistance assessed upon member communities be at least 25% of net cost of service including new services. The local assessment can be increased by a maximum of 2.5% over the previous year's local assessment plus 25% of the cost of new service.

The Authority has a contract with the Commonwealth of Massachusetts under which the Commonwealth agrees to provide operating assistance for a portion of the operating deficit remaining after any federal grants and the local assistance have been applied.

#### NOTE 4 - WORKING CAPITAL HELD BY FIXED ROUTE OPERATOR

Franklin Transit Management, Inc. (FTM) is the fixed route operator for the Authority. They also operate a portion of the demand response service for the Authority. The assets and liabilities held by FTM are owned by the Authority and consist mainly of cash, inventory, prepaid expenses, and accounts payable and accrued wages. The value of these assets less liabilities held by FTM as of June 30, 2021 and 2020 was \$75,000 and \$65,000, respectively, and are reported as working capital in the Authority's financial statements.

### NOTE 5 - PROPERTY AND EQUIPMENT CONSISTED OF THE FOLLOWING AT JUNE 30:

			2021		
	Beginning				Ending
	Balance	Increases	Decreases	Reclassification	Balance
Capital assets, not being depreciated					
Land	\$ 402,170	\$ 125,000	\$ -	\$ -	\$ 527,170
Construction in process - maintenance facility	686,002	2,938,588			3,624,590
Total capital assets, not being depreciated	1,088,172	3,063,588			4,151,760
Capital assets, being depreciated					
Revenue vehicles	4,791,439	276,384	(262,213)	_	4,805,610
Support vehicles	259,932	-	-	-	259,932
Computer software and equipment	1,822,454	204,511	-	-	2,026,965
ITC Center	15,393,961	16,894	-	-	15,410,855
Leasehold improvements	5,029				5,029
Total capital assets, being depreciated	22,272,815	497,789	(262,213)		22,508,391
Less accumulated depreciation					
Revenue vehicles	3,233,460	315,296	(262,213)	-	3,286,543
Support vehicles	247,443	9,991	-	-	257,434
Computer software and equipment	1,578,213	121,246	-	-	1,699,459
ITC Center	3,357,493	470,277	-	-	3,827,770
Leasehold improvements	4,498	335	(2(2,212)		4,833
Total accumulated depreciation	8,421,107	917,145	(262,213)		9,076,039
Total capital assets, being depreciated, net	13,851,708	(419,356)			13,432,352
Capital assets, net	\$ 14,939,880	\$ 2,644,232	\$ -	\$ -	\$ 17,584,112
			2020		
	Beginning	Ingrances	2020	Dealessification	Ending
Canital assats not being depreciated	Beginning Balance	Increases	2020  Decreases	Reclassification	Ending Balance
Capital assets, not being depreciated	Balance		Decreases		Balance
Land	Balance \$ 402,170	\$ -		\$ -	_
Land Construction in process - ITC renovations	Balance		Decreases		Balance
Land	Balance \$ 402,170 102,321	\$ - 56,280	Decreases	\$ -	Balance \$ 402,170
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated	\$ 402,170 102,321 556,638	\$ - 56,280 129,364	Decreases	\$ - (158,601)	Balance \$ 402,170
Land Construction in process - ITC renovations Construction in process - maintenance facility	\$ 402,170 102,321 556,638 1,061,129	\$ - 56,280 129,364	Decreases	\$ - (158,601)	Balance \$ 402,170
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated Capital assets, being depreciated	\$ 402,170 102,321 556,638	\$ - 56,280 129,364	Decreases	\$ - (158,601)	Balance \$ 402,170
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment	\$ 402,170 102,321 556,638 1,061,129 4,813,298 259,932 1,990,521	\$ - 56,280 129,364	Decreases	\$ (158,601) 	\$ 402,170 686,002 1,088,172 4,791,439 259,932 1,822,454
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment ITC Center	\$ 402,170 102,321 556,638 1,061,129 4,813,298 259,932 1,990,521 15,235,360	\$ 56,280 129,364 185,644	Decreases  \$ (21,859) - (198,585)	\$ - (158,601)	\$ 402,170 686,002 1,088,172 4,791,439 259,932 1,822,454 15,393,961
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements	\$ 402,170 102,321 556,638 1,061,129 4,813,298 259,932 1,990,521 15,235,360 11,651	\$ 56,280 129,364 185,644	Decreases  \$ (21,859) (198,585) - (6,622)	\$ (158,601) - (158,601) - (158,601) - (158,601)	\$ 402,170 686,002 1,088,172 4,791,439 259,932 1,822,454 15,393,961 5,029
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment ITC Center	\$ 402,170 102,321 556,638 1,061,129 4,813,298 259,932 1,990,521 15,235,360	\$ 56,280 129,364 185,644	Decreases  \$ (21,859) - (198,585)	\$ (158,601) 	\$ 402,170 686,002 1,088,172 4,791,439 259,932 1,822,454 15,393,961
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements Total capital assets, being depreciated  Less accumulated depreciation	\$ 402,170 102,321 556,638 1,061,129 4,813,298 259,932 1,990,521 15,235,360 11,651 22,310,762	\$ 56,280 129,364 185,644 - 30,518	Decreases  \$ (21,859) - (198,585) - (6,622) (227,066)	\$ (158,601) - (158,601) - (158,601) - (158,601)	\$ 402,170 686,002 1,088,172 4,791,439 259,932 1,822,454 15,393,961 5,029 22,272,815
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements Total capital assets, being depreciated  Less accumulated depreciation Revenue vehicles	\$ 402,170 102,321 556,638 1,061,129 4,813,298 259,932 1,990,521 15,235,360 11,651 22,310,762	\$ 56,280 129,364 185,644 30,518 30,518	Decreases  \$ (21,859) (198,585) - (6,622)	\$ (158,601) - (158,601) - (158,601) - (158,601)	\$ 402,170 686,002 1,088,172 4,791,439 259,932 1,822,454 15,393,961 5,029 22,272,815 3,233,460
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements Total capital assets, being depreciated  Less accumulated depreciation Revenue vehicles Support vehicles	\$ 402,170 102,321 556,638 1,061,129 4,813,298 259,932 1,990,521 15,235,360 11,651 22,310,762 2,907,525 229,297	\$ 56,280 129,364 185,644 30,518 30,518 347,794 18,146	Decreases  \$	\$ (158,601) - (158,601) - (158,601) - (158,601)	\$ 402,170 686,002 1,088,172 4,791,439 259,932 1,822,454 15,393,961 5,029 22,272,815 3,233,460 247,443
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements Total capital assets, being depreciated  Less accumulated depreciation Revenue vehicles Support vehicles Computer software and equipment	Balance  \$ 402,170	\$ 56,280 129,364 185,644 30,518 30,518 347,794 18,146 144,081	Decreases  \$ (21,859) - (198,585) - (6,622) (227,066)	\$ (158,601) - (158,601) - (158,601) - (158,601)	\$ 402,170 686,002 1,088,172 4,791,439 259,932 1,822,454 15,393,961 5,029 22,272,815 3,233,460 247,443 1,578,213
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements Total capital assets, being depreciated  Less accumulated depreciation Revenue vehicles Support vehicles Computer software and equipment ITC Center	\$ 402,170 102,321 556,638 1,061,129 4,813,298 259,932 1,990,521 15,235,360 11,651 22,310,762 2,907,525 229,297 1,632,717 2,891,786	\$ 56,280 129,364 185,644 30,518 30,518 347,794 18,146 144,081 465,707	Decreases  \$	\$ (158,601) - (158,601) - (158,601) - (158,601)	\$ 402,170 686,002 1,088,172 4,791,439 259,932 1,822,454 15,393,961 5,029 22,272,815 3,233,460 247,443 1,578,213 3,357,493
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements Total capital assets, being depreciated  Less accumulated depreciation Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements	\$ 402,170 102,321 556,638 1,061,129 4,813,298 259,932 1,990,521 15,235,360 11,651 22,310,762 2,907,525 229,297 1,632,717 2,891,786 10,785	\$ 56,280 129,364 185,644 30,518 30,518 347,794 18,146 144,081 465,707 335	Decreases  \$	\$ (158,601) - (158,601) - (158,601) - (158,601)	Balance \$ 402,170
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements Total capital assets, being depreciated  Less accumulated depreciation Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements Total accumulated depreciation	\$ 402,170 102,321 556,638 1,061,129 4,813,298 259,932 1,990,521 15,235,360 11,651 22,310,762 2,907,525 229,297 1,632,717 2,891,786 10,785 7,672,110	\$ 56,280 129,364 185,644 185,644 30,518 30,518 347,794 18,146 144,081 465,707 335 976,063	Decreases  \$	\$ - (158,601) - (158,601) - (158,601) - 158,601 	\$ 402,170 686,002 1,088,172 4,791,439 259,932 1,822,454 15,393,961 5,029 22,272,815 3,233,460 247,443 1,578,213 3,357,493 4,498 8,421,107
Land Construction in process - ITC renovations Construction in process - maintenance facility Total capital assets, not being depreciated  Capital assets, being depreciated Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements Total capital assets, being depreciated  Less accumulated depreciation Revenue vehicles Support vehicles Computer software and equipment ITC Center Leasehold improvements	\$ 402,170 102,321 556,638 1,061,129 4,813,298 259,932 1,990,521 15,235,360 11,651 22,310,762 2,907,525 229,297 1,632,717 2,891,786 10,785	\$ 56,280 129,364 185,644 30,518 30,518 347,794 18,146 144,081 465,707 335	Decreases  \$	\$ (158,601) - (158,601) - (158,601) - (158,601)	Balance \$ 402,170

#### NOTE 6 - NOTES PAYABLE CONSISTED OF THE FOLLOWING AT JUNE 30:

The Authority is subsidized by local assessments received from its Member communities for its annual "Net Cost of Service". The Authority is also subsidized by the Federal government. These subsidies are funded subsequent to the year in which the costs are incurred. Therefore, the Authority issues revenue anticipation notes to cover cash flow deficiencies until funding is received.

Revenue anticipation notes consisted of the following for the year ended June 30:

	 2021	 2020	
1.25% Revenue anticipation note, due August 6, 2021	\$ 1,100,000	\$ -	
2.00% Revenue anticipation note, due August 7, 2020	 	 1,100,000	
Total	\$ 1,100,000	\$ 1,100,000	

On August 6, 2021, the Authority issued a \$1,100,000 revenue anticipation note maturing on August 5, 2022 at a rate of 0.35%. The Authority repaid the \$1,100,000 note due August 6, 2021.

The Commonwealth is required pursuant to Section 10 of Chapter 161B of the Massachusetts General Laws to pay to the Authority amounts duly certified by the Administrator as necessary to pay the principal and interest on these notes if sufficient funds are not otherwise available; the obligation of the Commonwealth to pay such amounts to the Authority is a general obligation of the Commonwealth and the full faith and credit of the Commonwealth is pledged to make such payments.

NOTE 7 - NET POSITION CONSISTED OF THE FOLLOWING AT JUNE 30:

		2021								
	caj	nvested in pital assets, let of debt	Invested in , Capital Fund Inventory		Restrict	ed	Unrestricted			Total
Net income (loss)							\$	393	\$	393
Reimbursable depreciation	\$	(1,725)						1,725		-
Nonreimbursable depreciation		(915,420)								(915,420)
Other nonreimbursable expenses			\$	(15,090)						(15,090)
Capital contributions		3,561,377		9,195						3,570,572
Increase (decrease) in net position		2,644,232		(5,895)		-		2,118		2,640,455
Net position, beginning		14,939,880		52,692	89	9,040		1,236,167		16,317,779
Net position, ending	\$	17,584,112	\$	46,797	\$ 89	9,040	\$	1,238,285	\$	18,958,234

#### **Restricted net position**

A reserve has been established by the Authority, restricted for the purpose of meeting the cost of extraordinary expenses of the Authority in accordance with MGL Chapter 161B Section 6(q). At June 30, 2021 and 2020 the Authority's reserved balance was \$89,040.

#### **NOTE 7 - (Continued)**

				2020			 
	Invested in capital assets, net of debt		Invested in Capital Funded Inventory	Restricted	U	nrestricted	Total
Net income (loss)					\$	(55,197)	\$ (55,197)
Reimbursable depreciation	\$ (1,72)	5)				1,725	-
Nonreimbursable depreciation	(974,33	8)					(974,338)
Other nonreimbursable expenses		9	\$ (10,183)				(10,183)
Capital contributions	216,16	2_	13,809				 229,971
Increase (decrease) in net position	(759,90	1)	3,626	-		(53,472)	(809,747)
Net position, beginning	15,699,78	<u>1</u> _	49,066	89,040		1,289,639	 17,127,526
Net position, ending	\$ 14,939,88	0 5	\$ 52,692	\$ 89,040	\$	1,236,167	\$ 16,317,779

#### NOTE 8 - TRANSPORTATION CONTRACTS CONSISTED OF THE FOLLOWING AT JUNE 30, 2021:

- A. The Authority provided eight fixed routes with the hub being in Greenfield going to Northampton, Orange, Shelburne/Charlemont, Sunderland, and other locations within Greenfield and Montague. During the year ended June 30, 2021 the Authority contracted with Franklin Transit Management, Inc. (FTM), a wholly-owned subsidiary of First Transit, Inc., to provide this service, with direct reimbursement for expenses and a management fee paid. FTM operated twenty of the Authority's thirty-five vehicles providing regular maintenance and drivers.
- B. The Authority contracted with ten vendors to provide transportation for Human Service Programs. These services include transporting Department of Mental Assistance (DMA) clients to medical appointments, Department of Developmental Services (DDS) clients to Day Habs and work related programs, Department of Public Health (DPH) clients to Early Intervention REACH Programs, and Massachusetts Rehabilitation Commission (MRC) clients in compliance with its contracts with these agencies. Clients in these programs travel at no charge. Contractors bill the Authority at their contracted rate per ride and the Authority in turn bills DMA, DDS, DPH and MRC. As of July 1, 2021, the Authority is no longer a contractor for these services.
- C. Under agreement to the Authority, nine agencies, including six Councils on Aging (COA), and three private vendors, in addition to a group of volunteers, provided demand-response paratransit service to qualified elderly and disabled persons in their communities. Customers make fare payments to the COA's. The agencies submitted invoices to the Authority for payment less fares. Service was provided in the following towns.

Ashfield	Erving	Middlefield	Russell
Bernardston	Gill	Montague	Shelburne
Blandford	Goshen	Montgomery	Shutesbury
Buckland	Granville	New Salem	Southampton
Charlemont	Greenfield	Northfield	Southwick
Chester	Hatfield	Orange	Warwick
Chesterfield	Hawley	Petersham	Wendell
Colrain	Heath	Phillipston	Westhampton
Conway	Huntington	Plainfield	Whately
Cummington	Leyden	Rowe	Worthington
Deerfield			_

#### **NOTE 9 - PENSION PLAN**

#### Plan

The Franklin Regional Retirement System (the Plan) is a cost-sharing, multiple-employer defined benefit pension plan that provides pensions for eligible employees of 37 participating employers. The Plan is a member of the Massachusetts Contributory Retirement System and is governed by Chapter 32 of the Massachusetts General Laws. The Plan does not have the authority to amend benefit provisions. The Plan is governed by a Retirement Board made up of five elected and appointed members.

Results of the Plan for the fiscal year ended June 30, 2021 are based on liabilities developed in an actuarial valuation performed as of January 1, 2020 for the Plan's measurement date of December 31, 2020.

Results of the Plan for the fiscal year ended June 30, 2020 are based on liabilities developed in an actuarial valuation performed as of January 1, 2020 and rolled forward to the Plan's measurement date of December 31, 2019.

#### **Accounting Policy**

For the purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Plan and additions to/deductions from the Plan's fiduciary net position have been determined on the same basis as they are reported by the Plan. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

#### **Plan Membership**

Plan membership consisted of the following at December 31:

<u>-</u>	2020	2019
Active plan members	1,066	1,044
Inactive plan members or beneficiaries currently receiving benefits	666	656
Inactive plan members entitled to but not yet receiving benefits	625	611
Total	2,357	2,311

#### **Benefits Provided**

The Plan provides retirement, disability and death benefits. Retirement benefits are determined as a percentage of the member's final 3-year (5-year for members hired after April 1, 2012) average compensation times the member's years of service. The percentage is based on the age of the member at retirement and his or her Group classification. A member may retire after reaching the age of 55 and accumulating 10 years of service or after accumulating 20 years of service regardless of age. Benefits vest after 10 years of service. Cost-of-living adjustments of 3% of the first \$17,000 of annual retirement allowance are provided at the discretion of the System's Retirement Board.

#### **Contributions**

Plan members are required to contribute a percentage of their annual compensation that varies according to their membership date, as follows:

Prior to 1975: 5% of salary 1975 – 1983: 7% of salary 1984 – June 30, 1996: 8% of salary July 1, 1996 – present: 9% of salary

1979 – present: An additional 2% of salary in excess of \$30,000

Group 1 members hired on

or after April 2, 2012: 6% of salary with 30 or more years of creditable service

Employer contributions are determined in accordance with the requirements set forth in Section 22D and 22F of Chapter 32 of the Massachusetts General Laws. The appropriation is comprised of the annual employer normal cost and amortization payments to pay the unfunded actuarial accrued liability.

#### **NOTE 9 - (Continued)**

#### **Actuarial Assumptions**

The total pension liability in the December 31, 2020 and 2019 actuarial valuations were determined using the following assumptions, applied to all periods included in the measurement:

Inflation: 2.2% per year, for the year ended December 31, 2020

2.5% per year, for the year ended December 31, 2019

Salary increases: Group 1: 6% - 4.25%, based on service

Group 4: 7% - 4.75%, based on service

Investment rate of return: 7.75%, net of pension plan investment expense, including inflation

Mortality rates for the 2020 and 2019 actuarial valuations were based on the RP-2014 Blue Collar Mortality Table with full generational mortality improvement using Scale MP-2018. For disabled lives, the mortality rates were based on the RP-2014 Blue Collar Mortality Table set forward one year with full generational mortality improvement using Scale MP-2018.

The long-term expected rate of return on pension plan investments for the 2020 and 2019 actuarial valuations were determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighing the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of December 31, are summarized in the following table:

	2	020	2	019
Asset Class	Target Allocation	Long-Term Expected Rate of Return	Target Allocation	Long-Term Expected Rate of Return
PRIT Core	40%	6%	45%	5%
Domestic Equity	32%	8%	32%	7%
International Equity	5%	6%	5%	4%
Real Estate	10%	6%	10%	7%
Fixed Income	13%	3%	8%	3%
Total	100.00%		100.00%	

#### **Discount Rate**

The discount rate used to measure the total pension liability was 7.75% for the 2020 and 2019 actuarial valuations. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rates and that contributions from participating employers will be made in accordance with Sections 22D and 22F of Chapter 32 of the Massachusetts General Laws. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

#### **NOTE 9 - (Continued)**

#### Changes in net pension liability

				Franklin	Regional Transit	Authority									
	Franklin R	Regional Retiren	nent System	1.20% for 2020											
		100%			1.20% for 2019										
	Total Pension Liability (a)	Plan Fiduciary Net Position (b)	Net Pension Liability (a) - (b)	Total Pension Liability (a)	Plan Fiduciary Net Position (b)	Net Pension Liability (a) - (b)									
Balances at January 1, 2019	\$197,738,150	\$136,400,418	\$ 61,337,732	\$ 2,246,175	\$ 1,549,419	\$ 696,756									
Net changes	8,253,951	20,713,063	(12,459,112)	233,055	341,530	(108,475)									
Balance at December 31, 2019	205,992,101	157,113,481	48,878,620	2,479,230	1,890,949	588,281									
Net changes	8,142,799	16,449,855	(8,307,056)	91,682	192,859	(101,177)									
Balance at December 31, 2020	\$214,134,900	\$173,563,336	\$ 40,571,564	\$ 2,570,912	\$ 2,083,808	\$ 487,104									

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#### Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following presents the net pension liability, calculated using the discount rate of 7.75%, as well as what the net pension liability would be if it were calculated using a discount rate that is 1 percentage point lower (6.75%) or 1 percentage point higher (8.75%) than the current rate:

	1% Decrease (6.75%)		Dis	Current scount Rate (7.75%)	1% Increase (8.75%)		
Authority's proportionate share of the net pension liability as of December 31, 2020	\$	769,904	\$	487,104	\$	247,688	
Authority's proportionate share of the net pension liability as of December 31, 2019	\$	862,968	\$	588,281	\$	355,697	

#### Payable to Pension Plan

At June 30, 2021 and 2020, the Authority reported a payable of \$-0- for outstanding amounts of contributions to the pension plan.

#### Pension Liabilities, Expense and Deferred Inflows and Outflows of Resources

At June 30, 2021, the Authority reported a liability of \$487,104 for its proportionate share of the net pension liability (\$588,281 at June 30, 2020). The Authority's proportion of the net pension liability was based on a projection of the Authority's long-term share of contributions to the pension relative to the projected contributions of all participating System employers, actuarially determined. At December 31, 2020 and 2019, the Authority's proportion was 1.20%. Net pension liability, deferred outflows/inflows of resources and pension expense are allocated to each employer based on its proportionate share of total employer contributions. For the year ended June 30, 2021, the Authority recognized pension expense of \$88,988 (pension expense of \$140,181 for the year ended June 30, 2020). Contributions made subsequent to the measurement date of December 31, 2020 were \$45,750 (\$43,632 subsequent to December 31, 2019 measurement date).

#### **NOTE 9 - (Continued)**

At June 30, the Authority reported deferred inflows and outflows of resources related to pensions from the following sources:

		20	21			20	20	
	Defer	red Outflow	Def	erred Inflow	Defe	rred Outflow	De	ferred Inflow
	of I	Resources	of	of Resources		Resources	0	f Resources
Differences between expected and actual experience	\$	2,480	\$	6,837	\$	7,774	\$	9,650
Net difference between projected and actual								
investment earnings on pension plan assets		77,909		188,770		117,151		171,473
Changes in assumptions		10,390		-		22,958		-
Changes in proportion and differences between employer								
contributions and proportionate share of contributions		35,823		1,195		65,942		-
Contributions subsequent to the measurement date		45,750				43,632		
Total	\$	172,352	\$	196,802	\$	257,457	\$	181,123

Deferred outflow and inflow of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30:		2020			
2021	\$	-	\$	72,420	
2022		37,208		10,011	
2023		1,269		19,868	
2024		(44,466)		(25,965)	
2025		(18,461)			
Total deferred outflows of resources	\$	(24,450)	\$	76,334	

#### **Pension Plan Fiduciary Net Position**

Detailed information about the pension plan's fiduciary net position is available in the separately issued financial report that includes financial statements and required supplementary information for the Plan. The Plan's report can be obtained by writing to Franklin Regional Retirement System, 278 Main Street, Suite 311, Greenfield, MA 01301.

#### NOTE 10 - COMMITMENTS AND CONTINGENT LIABILITIES

#### Fiscal year 2022 budget

For the fiscal year 2022, the Authority has approved an operating budget of \$4,083,196, which excludes depreciation expense. This budget includes grant-matching expenditures, which the Authority is required to meet as its share of federal and state programs.

#### Federal and State funding

Amounts received or receivable from grant agencies are subject to audit and adjustment by grantor agencies, principally the federal and state governments. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. As of the date of the financial statements, the Authority is not aware of any expenditure that may be disallowed by a grantor.

#### Risk management

The Authority is exposed to various risks of loss related to torts, theft, damage and destruction of assets, errors and omissions, natural disasters, and workers compensation claims for which the Authority carries commercial insurance.

#### **NOTE 11 - OPERATING LEASES**

Operating Lease Expense - Maintenance Facility

The Authority leases a maintenance and operations facility located at 382 Deerfield Street, Greenfield, Massachusetts on a month-to-month basis. Total lease expense, including utilities and maintenance was \$110,715 and \$110,747 for the years ended June 30, 2021 and 2020, respectively.

Operating Lease Revenue – Franklin Regional Transit Center

The Authority, as owner and landlord, entered into an agreement to lease office and shared common space to Franklin Regional Council of Governments (FRCOG). The term of the lease is for thirty (30) years, starting July 1, 2012, with two ten year extensions. The base rent is one dollar (\$1.00) per year. The FRCOG is responsible for its share of operating and electricity costs as defined in the lease agreement. Three Advisory Board members are also council members of the FRCOG. Total rental income was \$99,124 and \$99,115 for the years ended June 30, 2021 and 2020, respectively.

#### **NOTE 12 - FEDERAL CARES ACT FUNDING**

The Authority was awarded federal operating assistance under the Coronavirus Aid Relief and Economic Security (CARES) Act through existing federal program 49 USC Section 5311, passed through the Massachusetts Department of Transportation. The funding is to cover eligible operating expenses and other costs, net of fare revenue, incurred as part of the Authority's response to COVID-19 beginning on or after January 20, 2020. Per the CARES Act and the awarding contract, the funding covers 100% of eligible expenses and does not require state or local matches.

The following contract was awarded to the Authority:

	Total Contract Amount			Funds Spent in Fiscal Year 2020	unds Spent in Fiscal Year 2021	 Remaining Contract Amount
Federal CARES Act funding passed through the Massachusetts Department of Transportation						
Federal Section 5311	\$	1,897,691	\$	93,052	\$ 284,876	\$ 1,519,763

#### NOTE 13 - IMPLEMENTATION OF NEW GASB PRONOUNCEMENTS

The Governmental Accounting Standards Board (GASB) issued Statement No. 84, *Fiduciary Activities*, for implementation in fiscal year 2021. The statement enhances the consistency and comparability of fiduciary activity reporting by state and local governments. It narrows the existing definition of a fiduciary fund and clarifies how these funds should be treated in the financial statements. This statement had no impact on the Authority's financial reporting.

The GASB also issued Statement No. 90, *Majority Equity Interests*, for implementation in fiscal year 2021. The statement helps clarify the reporting requirements for state and local government entities that have a majority equity interest in an organization that remains legally separate after acquisition. This statement had no impact on the Authority's financial reporting.

#### REQUIRED SUPPLEMENTARY INFORMATION

June 30, 2021

### Schedule of the Authority's Proportionate Share of the Net Pension Liability

	Plan Year Ended December 31,													
		<u>2020</u> <u>2019</u> <u>2018</u> <u>2017</u> <u>2016</u>		2015		2014								
Franklin Regional Retirement System net pension liability	\$4	0,571,564	\$4	8,878,620	\$6	51,337,732	\$4	5,720,415	\$5	2,538,226	\$4	6,589,813	\$3	7,534,273
Authority's proportion of the net pension liability		1.20%		1.20%		1.14%		1.06%		0.95%		0.85%		0.93%
Authority's proportionate share of the net pension liability	\$	487,104	\$	588,281	\$	696,756	\$	482,533	\$	499,209	\$	397,900	\$	349,069
Authority's covered-employee payroll	\$	386,714	\$	372,671	\$	347,069	\$	342,037	\$	401,188	\$	341,220	\$	353,318
Authority's proportionate share of the net pension liability as a percentage of its covered-employee payroll		125.96%		157.86%		200.75%		141.08%		124.43%		116.61%		98.80%
Plan fiduciary net position as a percentage of the total pension liability		81.05%		76.27%		68.98%		75.89%		70.75%		71.73%		75.98%

#### **Schedule of Authority Pension Contributions**

	Plan Year Ended December 31,													
		2020	_	2019	_	2018		2017		2016	_	2015	_	2014
Franklin Regional Retirement System contractually required contribution	\$	7,268,256	\$	6,871,971	\$	6,506,893	\$	6,166,761	\$ :	5,875,820	\$	5,645,345	\$	5,888,495
Authority's contractually required contribution		87,263		82,708		73,914		65,084		55,831		48,214		53,064
Authority's contributions in relation to the contractually required contribution		(87,263)		(82,708)	_	(73,914)		(65,084)		(55,831)	_	(48,214)	_	(53,064)
Contribution deficiency (excess)	\$		\$		\$		\$		\$		\$		\$	
Authority's covered-employee payroll	\$	386,714	\$	372,671	\$	347,069	\$	342,037	\$	401,188	\$	341,220	\$	353,318
Contributions as a percentage of covered-employee payroll		22.57%		22.19%		21.30%		19.03%		13.92%		14.13%		15.02%

#### Notes to the Required Supplementary Information

Changes of benefit terms: There were no changes in benefit terms. Changes of assumptions: There were no changes in assumptions.

Last 10 years: Only plan years 2014 to 2020 available.

#### SUPPLEMENTARY INFORMATION

### Computation of Operating Assistance from the Federal Transit Administration Under 49 USC Section 5311 For Years Ended June 30,

		2021	 2020
Total operating expenses	\$	6,370,398	\$ 7,292,112
Interest expense		9,762	18,641
Eliminate GASB adjustment to pension expense		393	(55,197)
Total eligible expenses		6,380,553	 7,255,556
Revenues applied to eligible expenses:			
Fixed route income		7,597	98,580
Demand response income		103,183	111,345
Brokerage service income		3,376,888	4,177,942
Other assistance		49,935	203,846
Pass through grant		-	(162,268)
Interest income		1,780	5,132
Advertising income		16,073	13,190
Rental income		99,124	99,115
Other income		9,752	 9,538
Total revenues applied to eligible expenses		3,664,332	 4,556,420
Net operating expenses eligible under Section 5311		2,716,221	2,699,136
Less CARES Act funding received under Section 5311 for 100% of eligible operating expenses incurred		276,896	93,052
			 <u> </u>
Remaining operating expenses eligible under Section 5311 subject 50% participation in eligible expenses		2,439,325	2,606,084
Federal participation in eligible expenses		x 50%	 x 50%
Maximum Section 5311 operating assistance allowed	<u>\$</u>	1,219,663	\$ 1,303,042
Section 5311 operating assistance sought			
(amount of maximum funding above or less)	\$	631,109	\$ 993,065

Note 1: The following nonreimbursable items are not included in the eligible expenses above:

- Depreciation taken on property and equipment purchased with capital grant funding.
- Expenses taken on inventory purchased with capital grant funding.
- GASB adjustment for the change in the Authority's net pension liability.

### FRANKLIN REGIONAL TRANSIT AUTHORITY

### (A Component Unit of the Massachusetts Department of Transportation)

### SUPPLEMENTARY INFORMATION

#### STATEMENTS OF NET COST OF SERVICE

#### For the Years Ended June 30,

	 2021		2020	
Operating costs	_	<u> </u>		
Administrative costs	\$ 859,599	\$	941,655	
Purchased services				
Fixed route service	1,283,097		1,522,502	
Demand response service	1,195,279		968,018	
Brokerage service	3,032,423		3,859,937	
Debt service	9,762		18,641	
Eliminate GASB adjustment to pension expense	 393		(55,197)	
Total operating costs	 6,380,553		7,255,556	
Operating assistance and revenues				
Federal and other operating assistance	957,940		1,289,963	
Less pass through grant	 		(162,268)	
Total federal and other operating assistnace	 957,940		1,127,695	
Revenues				
Local revenues				
Fixed route income	7,597		98,580	
Demand response income	103,183		111,345	
Brokerage service income	3,376,888		4,177,942	
Interest income	1,780		5,132	
Advertising income	16,073		13,190	
Rental income	99,124		99,115	
Other income	 9,752		9,538	
Total local revenues	 3,614,397		4,514,842	
Total operating assistance and revenues	 4,572,337		5,642,537	
Net operating deficit	1,808,216		1,613,019	
Increase in reserve for extraordinary expenses	 			
Net cost of service	 1,808,216		1,613,019	
Net cost of service funding				
Local assessments	507,981		495,591	
State contract assistance	1,300,235	_	1,117,428	
Total funding	 1,808,216		1,613,019	
Unreimbursed deficit (surplus)	\$ _	\$	_	

The following nonreimbursable items are not included in the eligible expenses above:

- Depreciation taken on property and equipment purchased with capital grant funding.
- Expenses taken on inventory purchased with capital grant funding.
- GASB adjustment for the change in the Authority's net pension liability.

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# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Advisory Board of the **FRANKLIN REGIONAL TRANSIT AUTHORITY** 12 Olive Street, Suite 1 Greenfield, MA 01301

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of Franklin Regional Transit Authority, a component unit of the Massachusetts Department of Transportation, as of and for the year ended June 30, 2021, and the related notes to the financial statements, which collectively comprise Franklin Regional Transit Authority's basic financial statements, and have issued our report thereon dated September 1, 2021.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Franklin Regional Transit Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Franklin Regional Transit Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of Franklin Regional Transit Authority's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Franklin Regional Transit Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

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September 1, 2021